

Stakeholder Advisory Group

Second Meeting

Oct 29, 2015

Agenda

- Introduction & Progress to Date: Deborah Stone, Cook County
- Community Solar & the Grid: Manuel Avendano, ComEd
- Working Group Reports
 - Business Models: Paul Augustine, West Monroe Partners
 - Policy: Sarah Wochos & Brad Klein, Environmental Law & Policy Center
 - Outreach: Antonia Ornelas, Elevate Energy
- Site Discovery & Pilot Development: Vito Greco, Elevate Energy
- Next Steps: Deborah Stone, Cook County



U.S. Department of Energy SunShot Initiative

- SunShot Initiative is a national collaborative effort to make solar energy cost-competitive with other forms of electricity by the end of the decade
- Solar Market Pathways Program supports 15 projects that are advancing solar deployment across the United States
- We are working collaboratively with other awardees across the nation and will share lessons learned





Introduction: Cook County Community Solar Project (Dec. 2015 to June 2017)

 Goal: identify and establish models for community solar in Cook County.

- COOK COUNTY
- Address barriers to implementing community solar in Cook County and provide options for resolution.
- Engage a diverse group of stakeholders to inform the analysis and deliverables.
- Conduct analysis on the opportunity, best practices, policies and impact of community solar.
- http://www.cookcountyil.gov/environmentalcontrol-2/solar-energy/

Steering Committee

- Cook County Overall Project Oversight and Direction
- City of Chicago Steering Committee Member, Advisory Support
- Commonwealth Edison Implementation Feasibility and Energy Market Expertise
- Elevate Energy Program Management, Stakeholder Engagement, and Local Solar Market Analysis
- West Monroe Partners Technical Expertise and Economic Modeling
- Environmental Law & Policy Center Regulatory Expertise





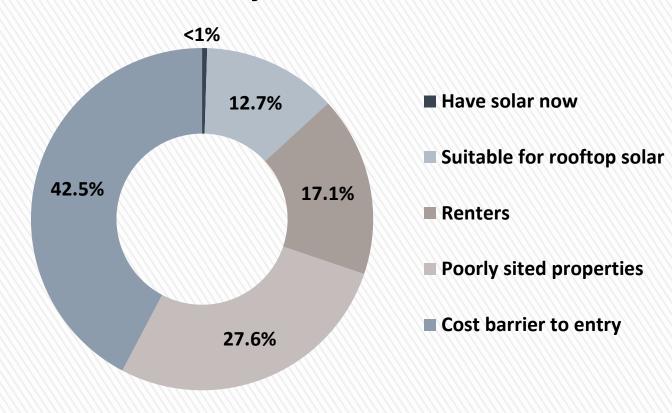




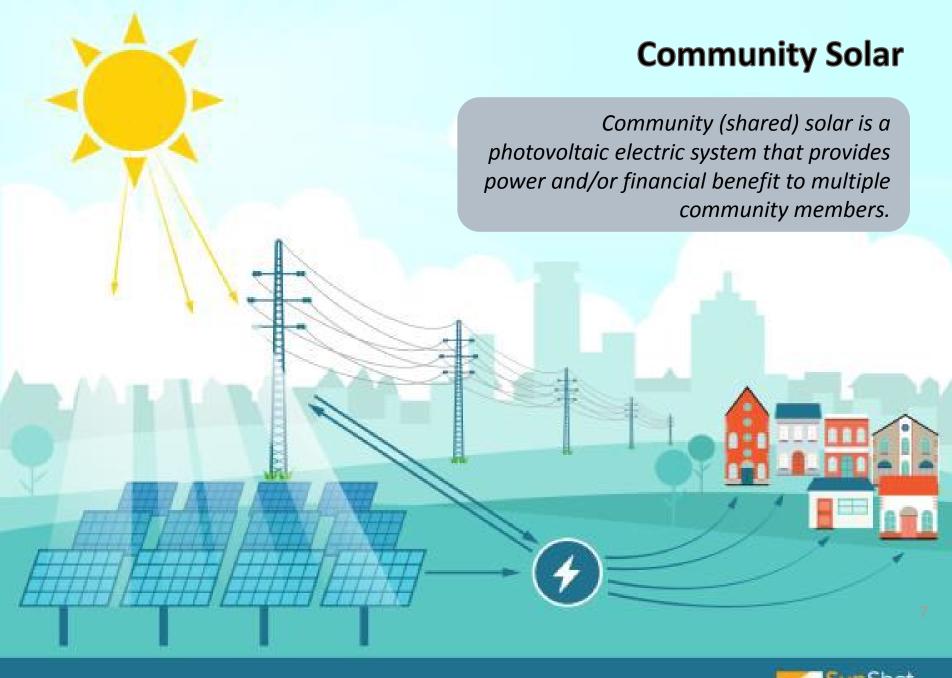


Despite Growth in Installations and Falling Costs, Access to Solar Is Still Very Low

Household suitability for solar









Community Solar Provides Access & Impact

- Expands access to solar
- Lowers cost of entry
- Provides economies of scale to communities
- Can strengthen the grid and mitigate peak demand
- Supports Renewable Portfolio Standards for utilities
- Provides a return on investment
- Builds community

Progress to Date

Task

Opportunity

Assessment

Stakeholder Engagement Policy Research

Task

Task 4 Pilot Development

Task 5 Impact Analysis

Quantify shared solar market potential:

- ✓ Site characteristics
- ✓ Subscriber type
- ✓ Ownership model

Facilitate stakeholder collaboration:

- ✓ Stakeholder
 Advisory Group
- ✓ Working groups
- ✓ Analytical worksessions

Address policy and market barriers:

- ✓ Best practices
- Rate structure
- Bill crediting
- Economic & Policy Barriers Resolutions

Pilots:

- ✓ Business models Benefits assessment
- REI launch
- Site assessment and selection
- Financial modelling

Impact Analysis:

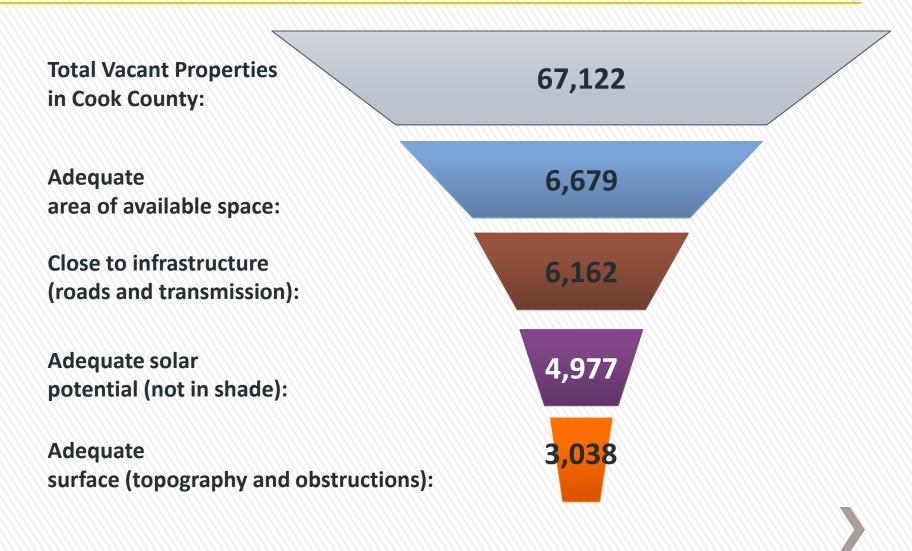
- ✓ Policy frameworks
- Demonstration pilot frameworks
- Economic impacts



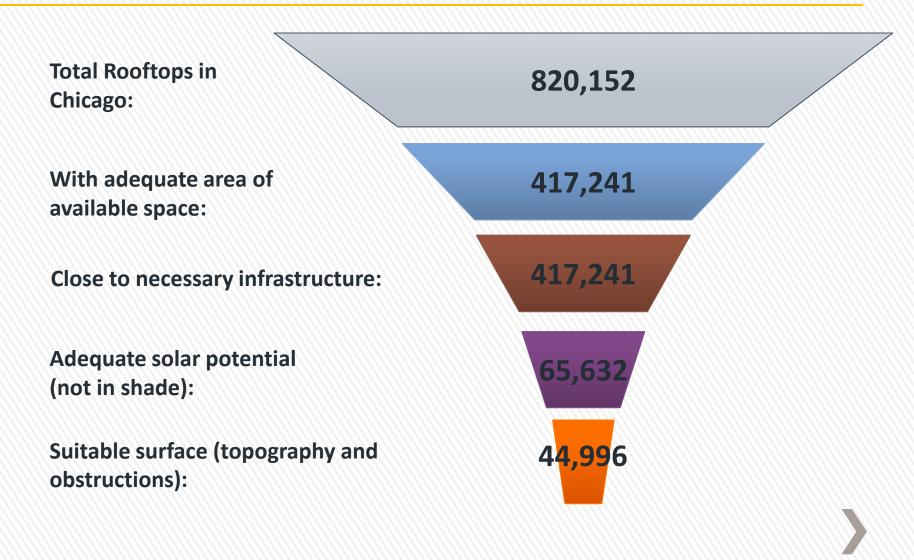
Task I: Opportunity Assessment

- ✓ Analyzed all rooftops in Chicago and all vacant land in Cook County
- √ 67,1222 vacant properties in Cook County analyzed.
 - 3,038 suitable for community solar.
- √ 820,152 rooftops analyzed in Chicago.
 - 44,916 suitable for community solar.
- ✓ More than 9,000 megawatts of site capacity available for community solar projects in Cook County – nearly enough to offset all of Cook County's residential electricity use.

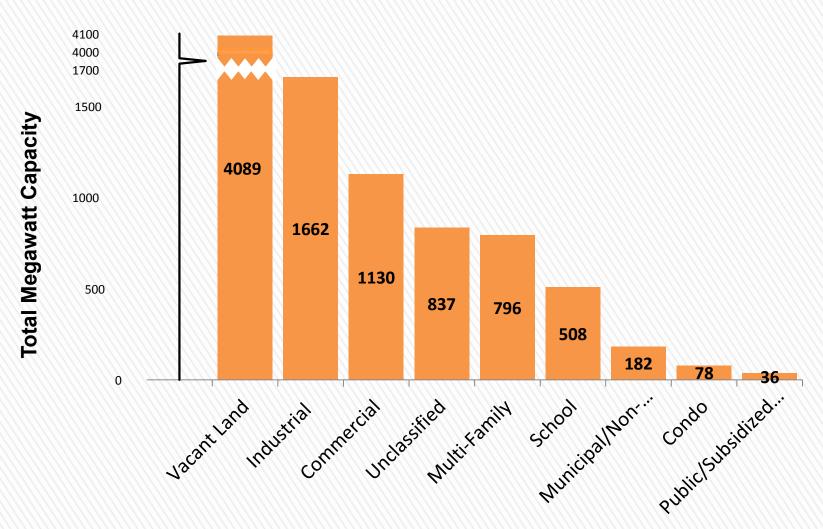
Opportunity Assessment: Vacant Properties



Opportunity Assessment: Rooftops (Chicago only)



Opportunity Assessment: Capacity by Type



Task 2: Stakeholder Engagement

✓ More than 180 individuals across 100 organizations invited.

Community Development Organizations Government Agencies

Colleges & Universities Real Estate Development & Management

Solar Contractors & Developers Legal & Consultant Organizations

Nonprofits & Community Organizations Foundations

Utilities & Energy Services Companies Manufacturing Organizations

- ✓ Stakeholder Advisory Group Meetings in March and October.
- ✓ Three working groups (Business Models, Policy and Outreach) met from April through June.



Task 3: Policy Research

- ✓ National Best Practices analysis was delivered in June.
 - Business models, program mechanics, policy and case studies.
- ✓ Work sessions with ComEd are underway to analyze potential rate structures.
- ✓ Currently engaging ComEd Billing and Technology teams to analyze bill crediting options.
- ✓ Policy frameworks have been developed by the Policy Working Group.
- All of these analyses will be delivered in a Local Economic and Policy Barriers Resolutions analysis in November.

National Best Practices Conclusions

Community solar subscribers may derive value in a number of ways:

- » Offset electricity usage
- » Transferability
- » Return on Investment
- » Hedge against rising electricity costs
- » Community development

National/federal/local policies are critical to the viability of community solar. These policies include:

- » Incentives (tax incentives and utility incentives)
- » Net Metering and Virtual Net Energy Metering
- » Renewable Portfolio Standards
- » Feed-in Tariffs



National Best Practices Conclusions

Current State of Policy:

- Net metering exists, but utilities are not required to offer it virtually
- ICC Docket 15-0156 concerning a Community Solar Pilot is pending dismissal
- State clean energy legislation is on hold until budget issues are resolved
- The IPA is conducting a one-time solar procurement to acquire SRECs from new PV systems

Best business models provide the greatest value to subscribers and take advantage of the greatest number of incentives

Task 4: Pilot Selection & Analysis

- ✓ Business models and system characteristics were analyzed and categorized for Cook County.
- ✓ A Benefits Assessment rubric was developed to measure the effectiveness of each business model or pilot.
- A Site Discovery Request For Expression of Interest (REI) will be launch on November 1, 2015.
- Sites submitted will be screened and analyzed through
 June of 2016 for solar suitability, diversity and grid impact.
- Final demonstration sites will be selected by June 2016.
- Financial modelling and demonstration pilot technical feasibility will be conducted Q3 and Q4 of 2016.



Task 5: Impact Analysis

- ✓ Policy frameworks were developed by the Policy working group.
- Demonstration pilot framework will be developed during site selection in Q1 and Q2 of 2016.
- Final economic impact analysis will be conducted from June of 2016 through May of 2017.