



COOK COUNTY HEALTH

Leadership

Toni Preckwinkle
President
Cook County Board of Commissioners

Debra D. Carey
Interim CEO
Cook County Health

Board of Directors

M. Hill Hammock
Chair of the Board

Mary B. Richardson-Lowry
Vice Chair of the Board

Hon. Dr. Dennis Deer, LCPC, CCFC
Mary Driscoll, RN, MPH
Ada Mary Gugenheim
Mike Koetting
David Ernesto Munar

Heather M. Prendergast, MD, MS, MPH
Robert G. Reiter, Jr.
Otis L. Story, Sr.
Layla P. Suleiman Gonzalez, PhD, JD
Sidney A. Thomas, MSW

To: Honorable John P. Daley, *Chairman, Finance Committee*

From: Debra D. Carey *DBC*
Interim Chief Executive Officer
Cook County Health

CC: Lanetta Haynes Turner, Chief of Staff, Offices of the President
Annette C.M. Guzman, Budget Director, DBMS
Letty Close, Executive Director of Government Affairs, CCH
Andrea Gibson, Interim Chief Business Officer, CCH

Date: August 9, 2020

Re: Request for Information from FY2020 Mid-Year Budget Hearing

The following information is provided in response to questions posed at our department's hearing held on July 21, 2020 to discuss our FY2020 Mid-Year Budget position.

I. Request ID#4020-01

Commissioner Degnen asked for an accounting of how much revenue is estimated to be collected in the new Medicare/Managed Care program, MoreCare, in FY21.

Response:

Cook County Health projects revenue of \$34,821,901 in FY 2021 from MoreCare.

II. Request ID#4020-02

Commissioner Degnen asked if all private insurers cover telehealth.

Response:

Yes, all payers pay for telehealth visits. During the public health emergency, these can be billed at the same rate as in person visits, but the assumption is these will go back to a reduced rate when the pandemic is over.

III. Request ID#4020-03

Commissioner Sims asked if street parking at the new Blue Island facility is metered or free.

Response:

There is a Cook County Health patient parking lot with 52 parking spaces contiguous to the Blue Island facility. There is a Cook County Health staff parking lot with 96 parking spaces lot approximately 2 blocks from the Blue Island facility at 12921 S. Western Avenue. Both of the CCH patient parking lot and staff parking lot are free to patients and staff. Additionally, Blue Island has metered parking available on Western Avenue.

IV. Request ID#4020-04

Commissioners Miller and Anya asked for the financial breakdown of DSH and BIPA funding issued and projected for CARES Act funding.

Response:

See attached table.

V. Request ID#4020-05

Commissioner Miller asked for the Medicaid reimbursement rates for members in FY2020.

Response:

Population	Revenue PMPM
ACA - Affordable Care Act	\$ 552.62
DA - Disabled Adult	\$ 1,697.81
IMD - Institution of Mental Disease	\$ 5,019.78
MLTSS - Managed Long-Term Services and Supports	\$ 2,466.95
FHP - Family Health Plan	\$ 219.67
SNC - Special Needs Children	\$ 786.64

VI. Request ID#4020-06

Commissioner S. Morrison asked for a financial breakdown of replacing the 200 agency positions with FTE that specifies: the current position and duties/responsibilities replaced, total current agency cost, and total CCH FTE cost per position.

Response:

See attached table.

VII. Request ID#4020-07

Commissioner S. Morrison asked for the number/percentage of employees who worked remotely during the peak of COVID stay at home order.

Response: During the peak of the pandemic (May) 32% of the workforce worked remotely.

VIII. Request ID#4020-08

Commissioner S. Morrison asked for a comparison of trends regarding the revenue cycle conditions for Medicaid/Medicare which shows the value of denials for FY18/19 compared to FY19/20 YTD.

Response:

CCH Denial Trending (FY18 – FY20) *

	FY18	FY19	YTD 5/31/20
Denials Written Off	116,715,266	65,323,602	33,242,607
% of Denials to Reimbursable Charges	15%	8%	10%
% of Denials to Net Patient Service Revenue (NPSR)	30%	15%	17%
Total Charges - Net of Charity/Self Pay	774,730,229	769,876,930	344,498,757
Net Patient Service Revenue	392,514,677	422,543,458	196,673,887

** Denial trend data is based on date of denial for FY18 through FY20.*

IX. Request ID#4020-09

Commissioner S. Morrison asked for a timeline of CountyCare negotiations for new rates with the state of Illinois.

Response:

The State of Illinois Department of Healthcare and Family Services continues to work with MCOs to finalize rates for CY2020. We expect those rates will be finalized sometime in the fall of 2020.

X. Request ID#4020-10

Commissioner Anya asked for a complete schedule of drugs covered by CountyCare with prices, strength, quality, delivery mechanism, etc.

Response:

CountyCare's drug formulary is based on the State of Illinois mandated Preferred Drug List of FDA Approved drugs. Our members have no costs for their drugs. The link to our formulary is below which includes: drugs covered, strength, and route of administration.

<http://www.countycare.com/Media/Default/pdf/2020/CountyCare-Formulary-July2020.pdf>

As always, please let us know if you have any additional questions.

Contractor Positions Eliminated - Positions Brought Inhouse

Job Title	Programmatic Area	Number of Positions	Contractor Annual Wage	CCH Annual Wage	Savings
CT Technologist Registry	Radiology	1	\$91,520	\$71,604	(\$19,916)
Radiologic Technologist Registry	Radiology	1	\$91,520	\$71,604	(\$19,916)
Histotechnologist I	Histopathology	1	\$87,360	\$81,780	(\$5,580)
Cardiac Sonographer I	Adult Cariology	1	\$106,080	\$84,122	(\$21,958)
Administrative Assistant IV	CountyCare	1	\$120,640	\$85,953	(\$34,687)
Care Coordinator - Disability	CountyCare	1	\$112,320	\$86,360	(\$25,960)
Administrative Analyst III	Clinical Laboratory Microbiology	1	\$133,120	\$95,247	(\$37,873)
Prog Coord Clinical Svcs - HHS	CountyCare	1	\$116,480	\$97,657	(\$18,823)
Senior Procurement Specialist	Supply Chain	1	\$158,080	\$105,247	(\$52,833)
Cardiac Sonographer II	Adult Cariology	1	\$112,320	\$106,322	(\$5,998)
Nurse Transitional Care Coord	CountyCare	1	\$124,800	\$120,252	(\$4,548)
Chemistry Supervisor	Pathology	1	\$166,400	\$120,688	(\$45,712)
Histology Supervisor	Histopathology	1	\$166,400	\$120,688	(\$45,712)
LTSS Program Manager	CountyCare	1	\$145,600	\$126,576	(\$19,024)
Pharmacy Medicaid Program Manager	Medicaid	1	\$183,040	\$131,740	(\$51,300)
Health Plan Accred Proj Mgr	CountyCare	1	\$156,000	\$132,369	(\$23,631)
Care Management Nurse Coordinator	CountyCare	1	\$145,600	\$137,087	(\$8,513)
Laboratory Services Supervisor- Clinical & Anatomical Services	Pathology	1	\$149,760	\$137,087	(\$12,673)
Professional Engineer	Plant Operations	1	\$195,520	\$140,119	(\$55,401)
AP Manager	Pathology	1	\$197,600	\$142,672	(\$54,928)
Tumor Registry Supervisor	Health Information Management	1	\$149,760	\$83,267	(\$66,493)
Program Coordinator HPS	CountyCare	1	\$189,280	\$144,668	(\$44,612)
House Administrator	Nursing Administration	1	\$205,920	\$147,740	(\$58,180)
Electrophysiology Nurse	Catheridization Lab	1	\$149,760	\$148,100	(\$1,660)
Nurse Care Coordinator - Elderly	CountyCare	1	\$153,920	\$148,100	(\$5,820)
Data Mgr, Health Plan Services	CountyCare	1	\$189,280	\$148,479	(\$40,801)
Director of Stroger Hospital Plant	Plant Operations	1	\$214,240	\$154,501	(\$59,739)
Manager of Delegated Vendor Operations	CountyCare	1	\$189,280	\$154,637	(\$34,643)
Senior Manager of Delegation and Vendor Oversight, Health Plan Services	CountyCare	1	\$189,280	\$154,637	(\$34,643)
Nurse Care Coordinator - Brain Injury	CountyCare	1	\$158,080	\$156,970	(\$1,110)
Clinical Manager Ambulatory Procedure Unit	Endoscopy	1	\$162,240	\$160,014	(\$2,226)
Laboratory Technician III	Laboratory	2	\$174,720	\$163,560	(\$11,160)
Care Coordinator - HIV/AIDS	CountyCare	2	\$224,640	\$168,244	(\$56,396)

Contractor Positions Eliminated - Positions Brought Inhouse

Job Title	Programmatic Area	Number of Positions	Contractor Annual Wage	CCH Annual Wage	Savings
Medicare Enrollment Manager	CountyCare	1	\$189,280	\$170,160	(\$19,120)
Consultant Physician	Oncology	1	\$702,000	\$170,974	(\$531,026)
System Director of Patient Access	Patient Access	1	\$191,360	\$172,067	(\$19,293)
Radiologic Technologist	Radiology	2	\$183,040	\$176,365	(\$6,675)
Special Procedure Technologist-X-Ray/CT	Radiology	2	\$191,360	\$189,686	(\$1,674)
CAT Technologist	Radiology	2	\$199,680	\$189,686	(\$9,994)
Program Coordinator	CountyCare	2	\$249,600	\$195,313	(\$54,287)
Financial Analyst	CountyCare	2	\$212,160	\$202,266	(\$9,894)
Dir Strategic Sourcing & Contract Mgmt - HHS	Supply Chain	1	\$237,120	\$209,028	(\$28,092)
Medical Technologist Trainee	Laboratory	3	\$293,280	\$229,942	(\$63,338)
Medicaid Managed Care Op Migr	CountyCare	2	\$339,040	\$263,480	(\$75,560)
Nurse Manager Registry	Nursing Administration	2	\$274,560	\$269,231	(\$5,329)
Clinical Nurse II	Renal Dialysis; Recovery Room	2	\$301,600	\$282,452	(\$19,148)
Director of Provider Data Management	CountyCare	2	\$624,000	\$296,957	(\$327,043)
Senior Contract Specialist	Supply Chain	3	\$374,400	\$326,961	(\$47,439)
Attending Physician XI	Gynecology	1	\$780,000	\$363,662	(\$416,338)
Endoscopy Technician	Endoscopy	4	\$405,600	\$394,917	(\$10,683)
Dialysis Technician	Dialysis	7	\$465,192	\$433,277	(\$31,915)
Project Manager	CountyCare	3	\$567,840	\$441,022	(\$126,818)
Provider Data Operations Specialist	CountyCare	5	\$624,000	\$450,965	(\$173,035)
Medical Laboratory Scientist	Laboratory	6	\$503,290	\$453,211	(\$50,079)
Clinical Laboratory Assistant	Laboratory	9	\$548,704	\$483,100	(\$65,604)
Clinical Nurse I, Provident ICU	Provident ICU	5	\$777,920	\$673,808	(\$104,112)
Certified Surgical Tech	Operating Room; Labor and Delivery	10	\$1,092,000	\$692,640	(\$399,360)
Social Work Care Coordinator - LTC	CountyCare	7	\$728,000	\$709,267	(\$18,733)
Clinical Case Manager*	CountyCare	5	\$769,600	\$741,631	(\$27,969)
Attending Physician VII-SC	Hospital Medicine	3	\$2,340,000	\$808,836	(\$1,531,164)
Sterile Processing Tech-Cert	Central Sterile Processing	11	\$1,716,000	\$837,497	(\$878,503)
Clinical Nurse I, Labor & Delivery, Bilingual	Labor and Delivery	10	\$1,560,000	\$912,149	(\$647,851)
Care Coordinator - Elderly	CountyCare	22	\$2,471,040	\$1,850,685	(\$620,355)
Clinical Nurse I	Chemotherapy; Minor Procedures Unit; Operating Room, Emergency Room, Labor and Delivery, Endoscopy, Pre-operative Nursing, Pediatrics, Radiology, Dialysis, Medical ICU	38	\$5,626,400	\$3,466,166	(\$2,160,234)

Contractor Positions Eliminated - Positions Brought Inhouse

Job Title	Programmatic Area	Number of Positions	Contractor Annual Wage	CCH Annual Wage	Savings
Patient Access Office Administration	Reduction, no replacement	1	\$62,400	n/a	(\$62,400)
Medical Assistant	Reduction, no replacement	1	\$69,264	n/a	(\$69,264)
Operation Room RN	Reduction, no replacement	1	\$87,665	n/a	(\$87,665)
Desktop Analyst II	Reduction, no replacement	1	\$108,480	n/a	(\$108,480)
Teletesting	Reduction, no replacement	1	\$165,300	n/a	(\$165,300)
IT Asset Manager	Reduction, no replacement	1	\$169,644	n/a	(\$169,644)
Registered Nurse	Reduction, no replacement	2	\$179,185	n/a	(\$179,185)
Lab tech	Reduction, no replacement	1	\$207,216	n/a	(\$207,216)
Director of Maternal Child Health	Reduction, no replacement	1	\$266,240	n/a	(\$266,240)
Director - Supply Chain Management	Reduction, no replacement	1	\$288,900	n/a	(\$288,900)
Move Manager	Reduction, no replacement	1	\$321,240	n/a	(\$321,240)
Analyst	Reduction, no replacement	3	\$328,640	n/a	(\$328,640)
Financial Navigators	Reduction, no replacement	4	\$499,200	n/a	(\$499,200)
Systems Analyst	Reduction, no replacement	3	\$536,550	n/a	(\$536,550)
Project Management	Reduction, no replacement	1	\$573,534	n/a	(\$573,534)
Security Guard	Reduction, no replacement	10	\$660,000	n/a	(\$660,000)
Clinical Analyst	Reduction, no replacement	5	\$1,000,064	n/a	(\$1,000,064)
Grand Total		209	\$36,172,148	\$21,185,489	(\$14,986,659)

